



GEN AI · MEETING & NEGOTIATION ANALYTICS

# AXIOMA Confer

*Hears everyone. Sees the dynamics.*

From a meeting recording — a precise protocol and a systemic effectiveness analysis: who set the agenda, how influence was distributed, where the discussion drifted from the point, and how commitments compare to outcomes. **Growth points for every participant and higher effectiveness of any negotiation or meeting.**

4

documents: protocol + 3  
analyses

10

indicators × 1–5 scale

3

expert analytical lenses

98–100%

quote fidelity

100%

on-device, 0 data to cloud

Minutes · Behavioral & negotiation analysis · Voice prosody

AXIOMA AI

# Minutes capture words. AXIOMA Confer — the whole picture.

A manual transcript loses what matters: who set the agenda, how influence was distributed, where the discussion drifted from the point, and how commitments compare to outcomes. We recognize everyone by voice and turn the recording into an evidence-based analysis — fully on-device, with no cloud leakage.

## 01 · PROTOCOL

### Precise meeting minutes

Decisions, action items, commitments **who owes what by when** — with timecodes and verification of every quote.

## 02 · ANALYSIS

### Systemic effectiveness review

Both sides and each separately: **10 indicators**, profiles, group dynamics, who set the direction and where decisions were made.

## 03 · VOICE

### Prosody & emotion

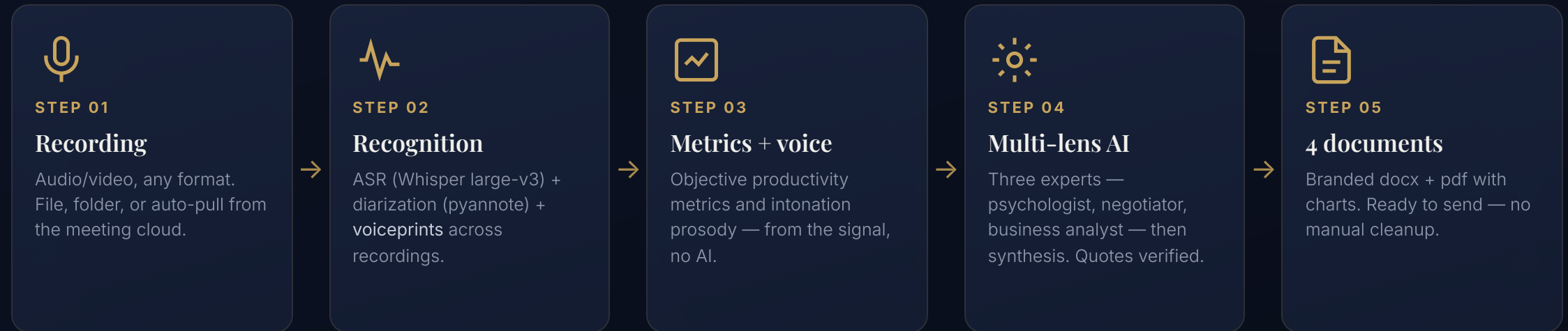
Intonation, pitch, loudness, **emotional coloring** — where conviction strengthens, where doubt surfaces, where tension rises.

## 04 · TACTICS

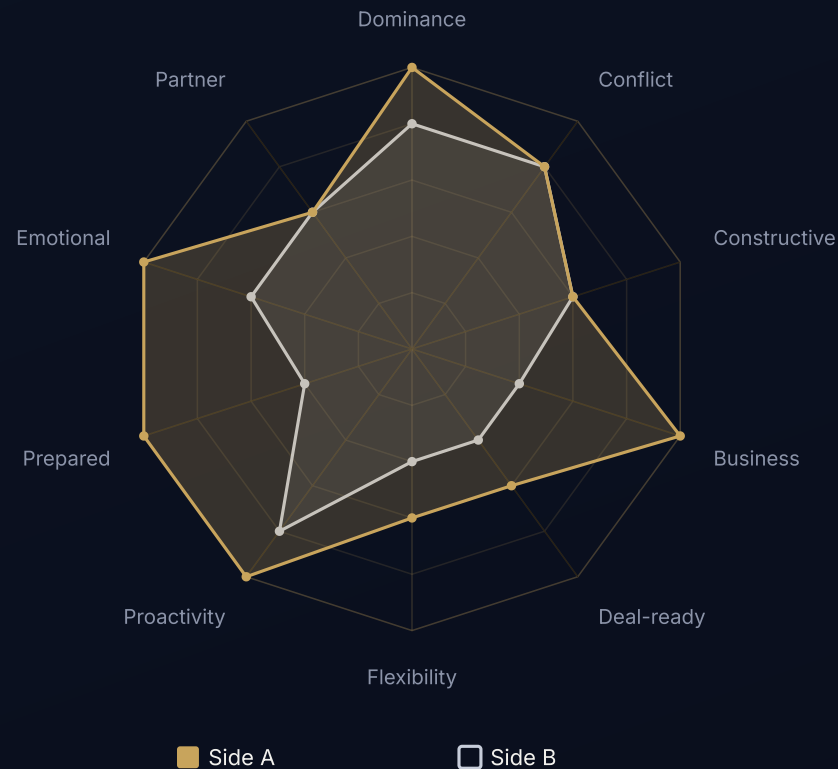
### Tactics & discrepancies

Influence-tactic detector, a tension curve, **word ↔ deed** mismatches and indicators to verify.

# From audio to a branded report — one pipeline



# Behavior translated into numbers



Summary radar of 10 indicators · sample side-by-side comparison

## ◇ 10 indicators × 1–5

Dominance, conflict, deal-readiness, flexibility and more — **every score with a quote and timecode.**

## ◇ 6 productivity metrics

Talk share, pace, turns, words, interruptions, cut-offs — objective, from the signal.

## ◇ Voice & emotion

Intonation, pitch range, loudness dynamics, emotional coloring across the timeline.

## ◇ Tactics · tension · memory

9 influence-tactic types, an escalation curve, **promised↔delivered** cross-check between meetings.

# Growth points for everyone. Effectiveness in every meeting.

The owner sees how the team and partners negotiate on the company's behalf — and exactly where results grow. Without attending every meeting.

## CONTROL

### Negotiations under watch

Who runs deals for the company and how: dominance, tactics, concessions — **objectively, from the record.**

## DEVELOPMENT

### Growth points for each participant

Strengths, growth zones and **targeted recommendations.** The team improves meeting to meeting.

## EFFECTIVENESS

### Rising meeting performance

10 indicators and cross-meeting dynamics show **what to improve** — and confirm rising productivity.

## PROTECTION

### Company interests on record

A memory of agreements, discrepancies and counterparty tactics — **arguments on your side.**

# A single memory of all your negotiations

Each conference flows into the hub. One analysis is a snapshot, a series is a trajectory of relationships, commitments and effectiveness: the more meetings, the sharper the dynamics and the more useful the insights.

## NEGOTIATION MEMORY

### Instant search & answers

Search across all meetings at once and **answers to any question** about interactions, agreements and tasks — strictly from the records, no fabrication.

## DYNAMIC ANALYSIS

### Per participant and team

**10 indicators** tracked meeting to meeting — for every participant and the team: trends, participation balance and a summary radar over the series.

## GROWTH POINTS

### For every participant

Personal growth points for **every participant** — derived from their accumulated dynamics; plus team-level efficiency growth points.

## COMMITMENTS

### Reconciliation & history

Promised↔delivered reconciliation across meetings, a commitments ledger and a full history of every participant.

# Consulting depth. The privacy of your laptop.

| CAPABILITY              | ORDINARY TRANSCRIPTION | AXIOMA CONFER                          |
|-------------------------|------------------------|----------------------------------------|
| Participant recognition | "Speaker 1, 2..."      | by voice, with names — across meetings |
| Analysis depth          | line text              | profiles, tactics, emotion, dynamics   |
| Fidelity                | as generated           | quote verification 98–100%             |
| Privacy                 | third-party cloud      | fully on-device, data stays in         |
| Output                  | a transcript           | 4 branded documents with charts        |



# Hears everyone. Sees the dynamics.

Turn every meeting into an asset: precise minutes, an honest read of both sides, and a negotiation memory that works for you.

**PRODUCT** AXIOMA Confer    **FORMATS** docx + pdf · web · API    **DEPLOYMENT** on-device · private

AXIOMA AI · GEN AI MINUTES & SYSTEMIC MEETING ANALYTICS

